



Business Profile

Maintain Security During Growth

A \$2 billion national medical group had acquired many companies but did not have enough resources to manage its larger security infrastructure and had no understanding of its security posture and HIPAA compliance. Secure Halo™ conducted a comprehensive enterprise security assessment which identified and prioritized major gaps and also revealed security functions that could be consolidated to improve efficiencies and effectiveness of security spending. With support from Secure Halo™, the medical group completely restructured its security approach, hiring a new CISO, and developing a governance program, incident response function, and third-party risk management plan.

Identify and Stop Insider Threat

A Fortune 500 heavy industry manufacturing company lost intellectual property (IP) and \$90 million in revenue due to insider breach. Secure Halo™ conducted a comprehensive enterprise security assessment and multi-year security program. With a new extensive Information Asset Protection Program (IAPP) and data classification schema, the company now understands its most sensitive data, who owns it, and how to protect it. New incident response and event management policy and processes are in place and a comprehensive Secure Halo™ training program has empowered the company to train new employees.

Qualify for Cyber Insurance

A billion-dollar gas and electric holding company needed an enterprise security assessment to qualify for a large cyber insurance policy. An initial Secure Halo™ assessment revealed numerous enterprise challenges, and over a series of annual assessments, the company's security posture significantly improved and its insurance renewal cost decreased. Using Secure Halo™ assessment reports and recommendations, the company revised its cyber security strategy and actions significantly, implementing a real-time risk register, conducting information asset and business impact analysis, and creating a standardized third-party security evaluation and contract process.

Economize with Managed Security Services

A large healthcare organization with multiple hospitals had purchased a vulnerability management tool but did not have the knowledge or experienced staff to maximize its use and benefited from its data. Secure Halo™ provided health checks of the system architecture, rebuilt it to vendor specifications, and provided tailored scans, reports, and dashboards for HIPAA compliance and exposure to critical exploits such as Wannacry and Petya. The organization has a vastly improved ability to assess its attack surface, vulnerabilities, and remediation requirements, and it is better able to make informed security investments that align to business goals.